

Globalization drives executive search network

Experts for Experts (e4e) International AG are celebrating their 10th anniversary in October in Lisbon. The network with currently 16 partner companies on three continents continues its international expansion and strengthens both the global footprint and service offering.

Basle, March 30, 2012 — The war on talents is in full swing in the transport and logistics industry. High level defections from market leaders to competitors underline the importance of executive search companies. They are the experts for sniffing out talent that is successful in the existing job but willing to face a new challenge. They are able to find leadership personnel that would not respond to an advertisement in a newspaper or magazine but would respond to a personal call.

The globalization of industry and trade has been followed by a globalization of logistics companies as well as executive search companies. HR managers in one country need to fill executive positions in another with talent from not necessarily either country. Only truly international executive search companies and networks can fill these needs.

Experts for Experts (e4e) International AG are one of the longest established and biggest specialized networks focused on the transport and logistics industry. It was founded and registered in 2002 in Switzerland and currently has 16 shareholding partners on three continents. It is proud of a presence in all the major logistics centers around the globe.

With the global support of their e4e colleagues, the local partner companies have the ability and expertise to find the best solutions in their individual markets and around the world. Agile, flexible, and customer focused with a flat hierarchy e4e partner companies can respond quickly to any enquiry, deploying network resources and know-how. In addition, a strategic key account management supports the one face to the customer approach.

As the globalization of the transport and logistics sector continues so does the globalization of e4e. The network is currently negotiating with further partner companies to expand its footprint in emerging markets. Whilst there is no territorial exclusivity as far as the activities of each partner company is concerned there is only one partner per country. Common quality standards and a policy of continuous quality improvements ensure a high level of customer satisfaction.

“One of the founding partners of e4e, Fritz Schultze of **Experts for Experts Ltd., Porto**, is organizing the jubilee. e4e has set an example that many have tried to imitate but we are the original — and the most successful executive search network focused on the transport and logistics industry. No doubt, we will be able to report on new partners and customers in Lisbon. Our aims are ambitious”, says a proud Dick Binkhorst, President of Experts for Experts (e4e) International AG.



Experts for Experts International AG • International Management Consulting • Transport • Forwarding • Logistics

Photo:

Dick Binkhorst
Source: Plimsoll

Attached:

List of e4e partners

Note to editors:

Experts for Experts International AG (e4e)

Experts for Experts are a global network of companies that specialize in executive search and management consulting including mergers & acquisitions focusing on the transportation and logistics sector. Established in 2002, the registered office of Experts for Experts International AG is in Basel (Switzerland). The shareholders are 16 partner companies covering 22 countries (Andorra, Austria, Benelux, Brazil, Denmark, France, Finland and the Baltic States, Germany, Greater China, India, Italy, Portugal, Romania, Spain, Switzerland, UK, and the USA). All partner companies are active on an international scale and count both internationally active corporations as well as national small and medium sized enterprises among their customers.

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